

**DIRECT PREMIUMS OF TOP 25 ILLINOIS LICENSED  
FRATERNAL COMPANIES**

In Illinois By Insurance Category - 2001

<b>TOTAL LIFE BUSINESS .....</b>	<b>1</b>
<b>TOTAL ANNUITIES BUSINESS .....</b>	<b>2</b>
<b>DEPOSIT-TYPE CONTRACT FUNDS .....</b>	<b>3</b>
<b>OTHER CONSIDERATIONS .....</b>	<b>4</b>
<b>NON CAN, A&amp;H BUSINESS .....</b>	<b>5</b>
<b>GUAR. REN. A&amp;H BUSINESS.....</b>	<b>6</b>
<b>NON-REN. FOR STATED REASONS ONLY A&amp;H BUSINESS .....</b>	<b>7</b>
<b>OTHER ACCIDENT ONLY BUSINESS .....</b>	<b>8</b>
<b>ALL OTHER A&amp;H BUSINESS .....</b>	<b>9</b>
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<b>TOTALS A&amp;H BUSINESS (LINES 24 + 25.6) .....</b>	<b>11</b>
<b>TOTAL (LIFE + ANNUITIES + DEPOSIT - TYPE CONTRACT FUNDS + OTHER CONSIDERATIONS + A&amp;H PREMIUMS) .....</b>	<b>12</b>

# ILLINOIS DIRECT BUSINESS MARKET SHARE REPORT FOR 2001

## FRATERNAL ORDERS ONLY, TOP 25

DIRECT PREMIUMS TOTAL LIFE BUSINESS PG 29 LINE 1 COL 1

COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
AID ASSOCIATION FOR LUTHERANS	41,778,214	33.98
LUTHERAN BROTHERHOOD	22,394,453	18.22
KNIGHTS OF COLUMBUS	17,285,198	14.06
INDEPENDENT ORDER OF FORESTERS	10,024,603	8.15
MODERN WOODMEN OF AMERICA	9,318,671	7.58
WOODMEN OF THE WORLD LIFE INSURANCE SOC	3,029,078	2.46
CATHOLIC FRATERNAL LIFE	2,641,559	2.15
POLISH NATIONAL ALLIANCE OF THE US OF NA	2,542,081	2.07
ROYAL NEIGHBORS OF AMERICA	2,103,199	1.71
CATHOLIC ORDER OF FORESTERS	1,343,485	1.09
WESTERN CATHOLIC UNION	1,180,661	.96
POLISH ROMAN CATHOLIC UNION OF AMERICA	1,045,676	.85
GLEANER LIFE INSURANCE SOCIETY	1,005,392	.82
NATIONAL MUTUAL BENEFIT THE	830,676	.68
CSA FRATERNAL LIFE	658,626	.54
NATIONAL CATHOLIC SOCIETY OF FORESTERS	606,305	.49
CATHOLIC KNIGHTS	537,998	.44
AMERICAN SLOVENIAN CATHOLIC UNION KSKJ	405,823	.33
HOLY FAMILY SOCIETY OF THE U S A	400,298	.33
FIREMENS MUTUAL AID & BENEFIT ASSN THE	296,172	.24
SONS OF NORWAY	280,527	.23
CROATIAN FRATERNAL UNION OF AMERICA	251,629	.20
POLISH WOMENS ALLIANCE OF AMERICA	234,165	.19
ORDER OF UNITED COMMERCIAL TRAVELERS AM	215,721	.18
UNITED STATES LETTER CARRIERS	189,216	.15
TOTAL NUMBER OF COMPANIES THIS LINE: 25		
<b>Totals - Top 25 Companies</b>	120,599,426	98.10
<b>Totals - All Companies</b>	122,941,160	100.00

\* ALL COMPANIES WITH 0 PREMIUM ARE EXCLUDED FROM THIS REPORT

# ILLINOIS DIRECT BUSINESS MARKET SHARE REPORT FOR 2001

## FRATERNAL ORDERS ONLY, TOP 25

DIRECT PREMIUMS TOTAL ANNUITIES BUSINESS PG 29 LINE 2 COL 1

COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
AID ASSOCIATION FOR LUTHERANS	57,665,609	32.89
LUTHERAN BROTHERHOOD	43,446,292	24.78
MODERN WOODMEN OF AMERICA	32,618,471	18.60
GLEANER LIFE INSURANCE SOCIETY	16,522,586	9.42
POLISH NATIONAL ALLIANCE OF THE US OF NA	5,549,259	3.17
CSA FRATERNAL LIFE	4,326,134	2.47
ROYAL NEIGHBORS OF AMERICA	1,556,307	.89
WESTERN CATHOLIC UNION	1,393,038	.79
CATHOLIC ORDER OF FORESTERS	1,372,725	.78
GREATER BENEFICIAL UNION OF PITTSBURGH	1,081,567	.62
AMERICAN SLOVENIAN CATHOLIC UNION KSKJ	1,018,811	.58
INDEPENDENT ORDER OF FORESTERS	919,451	.52
CATHOLIC FRATERNAL LIFE	772,976	.44
CROATIAN FRATERNAL UNION OF AMERICA	689,377	.39
FIRST CATHOLIC SLOVAK LADIES ASSN U S A	591,334	.34
WOMANS LIFE INSURANCE SOCIETY	517,953	.30
WOODMEN OF THE WORLD LIFE INSURANCE SOC	481,740	.27
FIRST CATHOLIC SLOVAK UNION USA & CANADA	387,161	.22
NATIONAL CATHOLIC SOCIETY OF FORESTERS	374,392	.21
WESTERN FRATERNAL LIFE ASSOCIATION	337,428	.19
ASSURED LIFE ASSOCIATION	322,835	.18
SLOVENE NATIONAL BENEFIT SOCIETY	319,631	.18
POLISH WOMENS ALLIANCE OF AMERICA	303,811	.17
CATHOLIC KNIGHTS	297,570	.17
CATHOLIC FAMILY LIFE INSURANCE	280,525	.16
TOTAL NUMBER OF COMPANIES THIS LINE: 25		
<b>Totals - Top 25 Companies</b>	173,146,983	98.73
<b>Totals - All Companies</b>	175,324,442	100.00

\* ALL COMPANIES WITH 0 PREMIUM ARE EXCLUDED FROM THIS REPORT

# ILLINOIS DIRECT BUSINESS MARKET SHARE REPORT FOR 2001

## FRATERNAL ORDERS ONLY, TOP 25

DIRECT PREMIUMS [DEPOSIT-TYPE CONTRACT FUNDS](#) PG 29 LINE 3 COL 1

COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
AID ASSOCIATION FOR LUTHERANS	16,950,223	51.93
KNIGHTS OF COLUMBUS	5,222,756	16.00
INDEPENDENT ORDER OF FORESTERS	3,813,555	11.68
MODERN WOODMEN OF AMERICA	2,745,237	8.41
WOODMEN OF THE WORLD LIFE INSURANCE SOC	1,516,270	4.65
LUTHERAN BROTHERHOOD	538,792	1.65
CATHOLIC ORDER OF FORESTERS	523,359	1.60
ROYAL NEIGHBORS OF AMERICA	424,923	1.30
MENNONITE MUTUAL AID ASSOCIATION	334,704	1.03
CSA FRATERNAL LIFE	190,761	.58
CATHOLIC KNIGHTS	127,447	.39
GLEANER LIFE INSURANCE SOCIETY	95,455	.29
ASSURED LIFE ASSOCIATION	53,145	.16
EQUITABLE RESERVE ASSOCIATION	26,623	.08
WESTERN CATHOLIC UNION	18,000	.06
SONS OF NORWAY	15,000	.05
FIRST CATHOLIC SLOVAK LADIES ASSN U S A	12,650	.04
NATIONAL FRATERNAL SOCIETY OF THE DEAF	8,875	.03
CROATIAN FRATERNAL UNION OF AMERICA	7,791	.02
WESTERN FRATERNAL LIFE ASSOCIATION	7,199	.02
SLOVENE NATIONAL BENEFIT SOCIETY	5,273	.02
CATHOLIC FAMILY LIFE INSURANCE	1,201	.00
CATHOLIC FRATERNAL LIFE	1,091	.00
GREEK CATHOLIC UNION OF THE U S A	732	.00
CATHOLIC KNIGHTS OF AMERICA THE	72	.00
TOTAL NUMBER OF COMPANIES THIS LINE: 25		
<b>Totals - Top 25 Companies</b>	32,641,134	99.99
<b>Totals - All Companies</b>	32,641,170	100.00

\* ALL COMPANIES WITH 0 PREMIUM ARE EXCLUDED FROM THIS REPORT

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## ILLINOIS DIRECT BUSINESS MARKET SHARE REPORT FOR 2001 FRATERNAL ORDERS ONLY, TOP 25

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DIRECT PREMIUMS [OTHER CONSIDERATIONS](#) PG 29 LINE 4 COL 1

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COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
GLENER LIFE INSURANCE SOCIETY	137,542	100.00
TOTAL NUMBER OF COMPANIES THIS LINE: 1		
<b>Totals - Top 25 Companies</b>	137,542	100.00
<b>Totals - All Companies</b>	137,542	100.00

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\* ALL COMPANIES WITH 0 PREMIUM ARE EXCLUDED FROM THIS REPORT

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## ILLINOIS DIRECT BUSINESS MARKET SHARE REPORT FOR 2001 FRATERNAL ORDERS ONLY, TOP 25

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DIRECT PREMIUMS [NON CAN, A&H BUSINESS](#) PG 29 LINE 25.1 COL 1

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COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
AID ASSOCIATION FOR LUTHERANS	1,009,539	49.73
LUTHERAN BROTHERHOOD	989,997	48.77
WOODMEN OF THE WORLD LIFE INSURANCE SOC	7,496	.37
INDEPENDENT ORDER OF FORESTERS	6,988	.34
SLOVENE NATIONAL BENEFIT SOCIETY	5,311	.26
MODERN WOODMEN OF AMERICA	4,315	.21
AMERICAN SLOVENIAN CATHOLIC UNION KSKJ	2,376	.12
EQUITABLE RESERVE ASSOCIATION	1,542	.08
UKRAINIAN NATIONAL ASSOCIATION INC	1,413	.07
UKRAINIAN FRATERNAL ASSOCIATION	804	.04
ASSOCIATION OF LITHUANIAN WORKERS	108	.01
TOTAL NUMBER OF COMPANIES THIS LINE: 11		
<b>Totals - Top 25 Companies</b>	2,029,889	100.00
<b>Totals - All Companies</b>	2,029,889	100.00

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# ILLINOIS DIRECT BUSINESS MARKET SHARE REPORT FOR 2001

## FRATERNAL ORDERS ONLY, TOP 25

DIRECT PREMIUMS GUAR. REN. A&H BUSINESS PG 29 LINE 25.2 COL 1

COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
AID ASSOCIATION FOR LUTHERANS	14,464,659	47.73
LUTHERAN BROTHERHOOD	7,008,327	23.13
ORDER OF UNITED COMMERCIAL TRAVELERS AM	6,154,039	20.31
MENNONITE MUTUAL AID ASSOCIATION	1,750,714	5.78
KNIGHTS OF COLUMBUS	418,876	1.38
UNITED STATES LETTER CARRIERS	271,106	.89
WOODMEN OF THE WORLD LIFE INSURANCE SOC	75,909	.25
AMERICAN SLOVENIAN CATHOLIC UNION KSKJ	55,044	.18
CATHOLIC ORDER OF FORESTERS	49,470	.16
MODERN WOODMEN OF AMERICA	15,917	.05
CROATIAN FRATERNAL UNION OF AMERICA	13,496	.04
SLOVENE NATIONAL BENEFIT SOCIETY	6,354	.02
WORKMENS BENEFIT FUND OF THE U S A	5,953	.02
SONS OF NORWAY	2,857	.01
WILLIAM PENN ASSOCIATION	2,624	.01
HOLY FAMILY SOCIETY OF THE U S A	2,277	.01
GLEANER LIFE INSURANCE SOCIETY	1,451	.00
NATIONAL MUTUAL BENEFIT THE	1,046	.00
CATHOLIC KNIGHTS OF AMERICA THE	832	.00
CSA FRATERNAL LIFE	532	.00
WORKMENS CIRCLE THE	430	.00
NATIONAL FRATERNAL SOCIETY OF THE DEAF	144	.00
CATHOLIC FAMILY LIFE INSURANCE	104	.00
POLISH NATIONAL UNION OF AMERICA	89	.00
ASSURED LIFE ASSOCIATION	51	.00
TOTAL NUMBER OF COMPANIES THIS LINE: 25		
<b>Totals - Top 25 Companies</b>	30,302,301	99.97
<b>Totals - All Companies</b>	30,302,301	100.00

\* ALL COMPANIES WITH 0 PREMIUM ARE EXCLUDED FROM THIS REPORT

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## ILLINOIS DIRECT BUSINESS MARKET SHARE REPORT FOR 2001 FRATERNAL ORDERS ONLY, TOP 25

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DIRECT PREMIUMS [NON-REN. FOR STATED REASONS ONLY A&H BUSINESS](#) LINE 25.3 COL 1

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COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
AID ASSOCIATION FOR LUTHERANS	763,869	99.81
KNIGHTS OF COLUMBUS	1,418	.19
WOODMEN OF THE WORLD LIFE INSURANCE SOC	50	.01
TOTAL NUMBER OF COMPANIES THIS LINE: 3		
<b>Totals - Top 25 Companies</b>	765,337	100.00
<b>Totals - All Companies</b>	765,337	100.00

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\* ALL COMPANIES WITH 0 PREMIUM ARE EXCLUDED FROM THIS REPORT



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## ILLINOIS DIRECT BUSINESS MARKET SHARE REPORT FOR 2001 FRATERNAL ORDERS ONLY, TOP 25

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DIRECT PREMIUMS [OTHER ACCIDENT ONLY BUSINESS](#) PG 29 LINE 25.4 COL 1

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COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
TRAVELERS PROTECTIVE ASSOCIATION OF AM	56,448	99.59
KNIGHTS OF COLUMBUS	118	.21
WORKMENS BENEFIT FUND OF THE U S A	115	.20
TOTAL NUMBER OF COMPANIES THIS LINE: 3		
<b>Totals - Top 25 Companies</b>	56,681	100.00
<b>Totals - All Companies</b>	56,681	100.00

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\* ALL COMPANIES WITH 0 PREMIUM ARE EXCLUDED FROM THIS REPORT

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## ILLINOIS DIRECT BUSINESS MARKET SHARE REPORT FOR 2001 FRATERNAL ORDERS ONLY, TOP 25

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DIRECT PREMIUMS [ALL OTHER A&H BUSINESS](#) PG 29 LINE 25.5 COL 1

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COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
ORDER OF UNITED COMMERCIAL TRAVELERS AM	170,887	75.66
INDEPENDENT ORDER OF FORESTERS	27,450	12.15
KNIGHTS OF COLUMBUS	24,962	11.05
CSA FRATERNAL LIFE	1,765	.78
HOLY FAMILY SOCIETY OF THE U S A	386	.17
CATHOLIC KNIGHTS OF AMERICA THE	254	.11
CROATIAN CATHOLIC UNION OF USA & CANADA	161	.07
TOTAL NUMBER OF COMPANIES THIS LINE: 7		
<b>Totals - Top 25 Companies</b>	225,865	99.99
<b>Totals - All Companies</b>	225,865	100.00

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# ILLINOIS DIRECT BUSINESS MARKET SHARE REPORT FOR 2001

## FRATERNAL ORDERS ONLY, TOP 25

DIRECT PREMIUMS [TOTAL OTHER INDIVIDUAL CERTIFICATES](#) PG 29 LINE 25.6 COL 1

COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
AID ASSOCIATION FOR LUTHERANS	16,238,067	48.65
LUTHERAN BROTHERHOOD	7,998,324	23.96
ORDER OF UNITED COMMERCIAL TRAVELERS AM	6,324,927	18.95
MENNONITE MUTUAL AID ASSOCIATION	1,750,714	5.24
KNIGHTS OF COLUMBUS	445,373	1.33
UNITED STATES LETTER CARRIERS	271,106	.81
WOODMEN OF THE WORLD LIFE INSURANCE SOC	83,455	.25
AMERICAN SLOVENIAN CATHOLIC UNION KSKJ	57,420	.17
TRAVELERS PROTECTIVE ASSOCIATION OF AM	56,448	.17
CATHOLIC ORDER OF FORESTERS	49,470	.15
INDEPENDENT ORDER OF FORESTERS	34,438	.10
MODERN WOODMEN OF AMERICA	20,232	.06
CROATIAN FRATERNAL UNION OF AMERICA	13,496	.04
SLOVENE NATIONAL BENEFIT SOCIETY	11,665	.03
WORKMENS BENEFIT FUND OF THE U S A	6,068	.02
SONS OF NORWAY	2,857	.01
HOLY FAMILY SOCIETY OF THE U S A	2,663	.01
WILLIAM PENN ASSOCIATION	2,624	.01
CSA FRATERNAL LIFE	2,297	.01
EQUITABLE RESERVE ASSOCIATION	1,542	.00
GLEANER LIFE INSURANCE SOCIETY	1,451	.00
UKRAINIAN NATIONAL ASSOCIATION INC	1,413	.00
CATHOLIC KNIGHTS OF AMERICA THE	1,086	.00
NATIONAL MUTUAL BENEFIT THE	1,046	.00
UKRAINIAN FRATERNAL ASSOCIATION	804	.00
TOTAL NUMBER OF COMPANIES THIS LINE: 25		
<b>Totals - Top 25 Companies</b>	33,378,986	99.97
<b>Totals - All Companies</b>	33,380,073	100.00

\* ALL COMPANIES WITH 0 PREMIUM ARE EXCLUDED FROM THIS REPORT

# ILLINOIS DIRECT BUSINESS MARKET SHARE REPORT FOR 2001

## FRATERNAL ORDERS ONLY, TOP 25

DIRECT PREMIUMS TOTALS A&H BUSINESS (LINES 24 + 25.6) PG 29 LINE 26 COL 1

COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
AID ASSOCIATION FOR LUTHERANS	16,238,067	48.65
LUTHERAN BROTHERHOOD	7,998,324	23.96
ORDER OF UNITED COMMERCIAL TRAVELERS AM	6,324,927	18.95
MENNONITE MUTUAL AID ASSOCIATION	1,750,714	5.24
KNIGHTS OF COLUMBUS	445,373	1.33
UNITED STATES LETTER CARRIERS	271,106	.81
WOODMEN OF THE WORLD LIFE INSURANCE SOC	83,455	.25
AMERICAN SLOVENIAN CATHOLIC UNION KSKJ	57,420	.17
TRAVELERS PROTECTIVE ASSOCIATION OF AM	56,448	.17
CATHOLIC ORDER OF FORESTERS	49,470	.15
INDEPENDENT ORDER OF FORESTERS	34,438	.10
MODERN WOODMEN OF AMERICA	20,232	.06
CROATIAN FRATERNAL UNION OF AMERICA	13,496	.04
SLOVENE NATIONAL BENEFIT SOCIETY	11,665	.03
WORKMENS BENEFIT FUND OF THE U S A	6,068	.02
SONS OF NORWAY	2,857	.01
HOLY FAMILY SOCIETY OF THE U S A	2,663	.01
WILLIAM PENN ASSOCIATION	2,624	.01
CSA FRATERNAL LIFE	2,297	.01
EQUITABLE RESERVE ASSOCIATION	1,542	.00
GLEANER LIFE INSURANCE SOCIETY	1,451	.00
UKRAINIAN NATIONAL ASSOCIATION INC	1,413	.00
CATHOLIC KNIGHTS OF AMERICA THE	1,086	.00
NATIONAL MUTUAL BENEFIT THE	1,046	.00
UKRAINIAN FRATERNAL ASSOCIATION	804	.00
TOTAL NUMBER OF COMPANIES THIS LINE: 25		
<b>Totals - Top 25 Companies</b>	33,378,986	99.97
<b>Totals - All Companies</b>	33,380,073	100.00

\* ALL COMPANIES WITH 0 PREMIUM ARE EXCLUDED FROM THIS REPORT

# ILLINOIS DIRECT BUSINESS MARKET SHARE REPORT FOR 2001

## FRATERNAL ORDERS ONLY, TOP 25

TOTAL (LIFE + ANNUITIES + DEPOSIT - TYPE CONTRACT FUNDS + OTHER CONSIDERATIONS + A&H PREMIUMS)

COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
AID ASSOCIATION FOR LUTHERANS	132,632,113	36.39
LUTHERAN BROTHERHOOD	74,377,861	20.41
MODERN WOODMEN OF AMERICA	44,702,611	12.27
KNIGHTS OF COLUMBUS	22,783,327	6.25
GLEANER LIFE INSURANCE SOCIETY	17,762,426	4.87
INDEPENDENT ORDER OF FORESTERS	14,792,047	4.06
POLISH NATIONAL ALLIANCE OF THE US OF NA	8,091,340	2.22
ORDER OF UNITED COMMERCIAL TRAVELERS AM	6,543,102	1.80
CSA FRATERNAL LIFE	5,177,818	1.42
WOODMEN OF THE WORLD LIFE INSURANCE SOC	5,110,543	1.40
ROYAL NEIGHBORS OF AMERICA	4,084,429	1.12
CATHOLIC FRATERNAL LIFE	3,415,626	.94
CATHOLIC ORDER OF FORESTERS	3,289,039	.90
WESTERN CATHOLIC UNION	2,591,699	.71
MENNONITE MUTUAL AID ASSOCIATION	2,467,730	.68
AMERICAN SLOVENIAN CATHOLIC UNION KSKJ	1,482,054	.41
POLISH ROMAN CATHOLIC UNION OF AMERICA	1,183,571	.32
GREATER BENEFICIAL UNION OF PITTSBURGH	1,120,845	.31
NATIONAL MUTUAL BENEFIT THE	1,097,741	.30
NATIONAL CATHOLIC SOCIETY OF FORESTERS	980,697	.27
CATHOLIC KNIGHTS	963,015	.26
CROATIAN FRATERNAL UNION OF AMERICA	962,293	.26
FIRST CATHOLIC SLOVAK LADIES ASSN U S A	758,445	.21
UNITED STATES LETTER CARRIERS	726,618	.20
WOMANS LIFE INSURANCE SOCIETY	693,520	.19
TOTAL NUMBER OF COMPANIES THIS LINE: 25		
<b>Totals - Top 25 Companies</b>	357,790,510	98.17
<b>Totals - All Companies</b>	364,424,388	100.00

\* ALL COMPANIES WITH 0 PREMIUM ARE EXCLUDED FROM THIS REPORT